| LOAN TO DEPOSIT RATIOS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date | "A" Total Loans (GL) | sold loans <br> (FHLB \& FNMA) | Number of Sold <br> Loans |  | Total Deposits | Loans/Deposits (GL) | "B"Loans/Deposits <br> (including sold) |
| 12/31/23 | 210,042,493 | 70,496,390 | 576 | 280,538,883 | 297,176,296 | 70.68\% | 94.40\% |
|  |  |  |  |  |  |  |  |
| 9/30/23 | 204,997,337 | 71,491,482 | 544 | 276,488,819 | 299,008,990 | 68.56\% | 92.47\% |
|  |  |  |  |  |  |  |  |
| 6/30/23 | 208,184,964 | 71,640,973 | 545 | 279,825,938 | 292,413,007 | 71.20\% | 95.70\% |
|  |  |  |  |  |  |  |  |
| 3/31/23 | 197,675,840 | 72,116,504 | 549 | 269,792,345 | 301,970,545 | 65.46\% | 89.34\% |
|  |  |  |  |  |  |  |  |
| 12/31/22 | 202,494,419 | 72,066,962 | 598 | 274,561,381 | 311,539,046 | 65.00\% | 88.13\% |
|  |  |  |  |  |  |  |  |
| 9/30/22 | 193,445,067 | 73,401,665 | 594 | 266,846,732 | 325,587,772 | 59.41\% | 81.96\% |
|  |  |  |  |  |  |  |  |
| 6/30/22 | 197,674,231 | 73,590,491 | 585 | 271,264,722 | 326,923,277 | 60.47\% | 82.98\% |
|  |  |  |  |  |  |  |  |
| 3/31/22 | 187,394,683 | 72,891,536 | 572 | 260,286,219 | 327,186,171 | 57.27\% | 79.55\% |
|  |  |  |  |  |  |  |  |
| 12/31/21 | 183,345,197 | 72,264,223 | 709 | 255,609,420 | 322,700,125 | 56.82\% | 79.21\% |
|  |  |  |  |  |  |  |  |
| 9/30/21 | 174,895,426 | 73,717,614 | 694 | 248,613,040 | 304,978,660 | 57.35\% | 81.52\% |
|  |  |  |  |  |  |  |  |
| 6/30/21 | 175,980,635 | 76,513,717 | 679 | 252,494,353 | 303,650,265 | 57.96\% | 83.15\% |
|  |  |  |  |  |  |  |  |
| 3/31/21 | 174,925,726 | 76,616,636 | 653 | 251,542,362 | 301,795,233 | 57.96\% | 83.35\% |
|  |  |  |  |  |  |  |  |
| 12/31/20 | 174,633,114 | 72,402,784 | 744 | 247,035,898 | 278,367,403 | 62.73\% | 88.74\% |
|  |  |  |  |  |  |  |  |
| 9/30/20 | 187,775,966 | 72,415,723 | 707 | 260,191,689 | 274,778,213 | 68.34\% | 94.69\% |
|  |  |  |  |  |  |  |  |
| 6/30/20 | 191,175,623 | 71,295,256 | 662 | 262,470,880 | 262,053,121 | 72.95\% | 100.16\% |
|  |  |  |  |  |  |  |  |
| 3/31/20 | 170,717,360 | 67,571,808 | 604 | 238,289,167 | 212,656,808 | 80.28\% | 112.05\% |
|  |  |  |  |  |  |  |  |
| 12/31/19 | 159,432,003 | 67,407,173 | 662 | 226,839,177 | 209,442,866 | 76.12\% | 108.31\% |
|  |  |  |  |  |  |  |  |


| 9/30/19 | 156,820,868 | 68,005,546 | 650 | 224,826,415 | 206,743,828 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/19 | 158,689,000 | 67,091,548 | 627 | 225,780,548 | 206,035,373 |
| 3/31/19 | 157,878,998 | 66,356,636 | 605 | 224,235,634 | 204,907,019 |
| 12/31/18 | 156,298,781 | 66,622,059 | 656 | 222,920,840 | 194,927,237 |
| 9/30/18 | 153,984,719 | 66,391,104 | 646 | 220,375,823 | 185,954,892 |
| 6/30/18 | 160,969,583 | 65,654,247 | 622 | 226,623,831 | 193,787,390 |
| 3/31/18 | 157,531,686 | 64,309,997 | 598 | 221,841,682 | 184,847,342 |
| 12/31/17 | 154,336,965 | 64,080,080 | 607 | 218,417,045 | 183,547,178 |
| 9/30/17 | 151,016,134 | 63,442,535 |  | 214,458,669 | 181,847,488 |
| 6/30/17 | 157,008,023 | 63,844,691 |  | 220,852,714 | 183,705,165 |
| 3/31/17 | 149,612,801 | 63,381,530 |  | 212,994,331 | 188,345,556 |
| 12/31/16 | 149,447,315 | 62,419,365 | 646 | 211,866,680 | 180,175,699 |
| 9/30/16 | 140,652,222 | 63,035,775 |  | 203,687,997 | 176,655,694 |
| 6/30/16 | 141,775,672 | 64,145,618 |  | 205,921,290 | 174,894,506 |
| 3/31/16 | 134,663,486 | 61,817,610 |  | 196,481,096 | 175,798,609 |
| 12/31/15 | 164,663,754 | 61,078,187 | 698 | 225,741,941 | 173,103,737 |
| 9/30/15 | 123,437,249 | 60,320,236 |  | 183,757,485 | 167,363,666 |
| 6/30/15 | 119,474,603 | 59,651,542 |  | 179,126,145 | 156,139,397 |
| 3/31/15 | 117,116,231 | 57,907,518 |  | 175,023,748 | 158,186,996 |


| 75.85\% | 108.75\% |
| :---: | :---: |
| 77.02\% | 109.58\% |
| 77.05\% | 109.43\% |
| 80.18\% | 114.36\% |
| 82.81\% | 118.51\% |
| 83.07\% | 116.94\% |
| 85.22\% | 120.01\% |
| 84.09\% | 119.00\% |
| 83.05\% | 117.93\% |
| 85.47\% | 120.22\% |
| 79.44\% | 113.09\% |
| 82.95\% | 117.59\% |
| 79.62\% | 115.30\% |
| 81.06\% | 117.74\% |
| 76.60\% | 111.76\% |
| 95.12\% | 130.41\% |
| 73.75\% | 109.80\% |
| 76.52\% | 114.72\% |
| 74.04\% | 110.64\% |


| 12/31/14 | 115,272,971 | 58,626,903 | 628 | 173,899,875 | 158,045,202 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/14 | 112,806,742 | 58,783,983 |  | 171,590,725 | 153,047,903 |
| 6/30/14 | 103,047,102 | 58,152,493 |  | 161,199,595 | 146,038,146 |
| 3/31/14 | 99,551,257 | 56,690,981 |  | 156,242,238 | 142,387,095 |
| 12/31/13 | 101,419,082 | 56,574,400 | 549 | 157,993,482 | 138,359,736 |
| 9/30/13 | 103,379,400 | 56,485,118 |  | 159,864,518 | 140,662,739 |
| 6/30/13 | 91,771,501 | 53,342,646 |  | 145,114,146 | 139,298,604 |
| 3/31/13 | 91,057,201 | 52,174,274 |  | 143,231,476 | 133,722,894 |
| 12/31/12 | 88,925,854 | 51,824,568 | 486 | 140,750,422 | 133,374,591 |
| 9/30/12 | 91,828,992 | 49,742,056 |  | 141,571,047 | 130,101,054 |
| 6/30/12 | 97,024,662 | 44,966,329 |  | 141,990,992 | 130,043,664 |
| 3/31/12 | 90,252,611 | 42,895,850 |  | 133,148,461 | 126,397,567 |
| 12/31/11 | 91,318,203 | 40,534,216 |  | 131,852,419 | 126,582,778 |
| 9/30/11 | 93,761,504 | 39,052,866 |  | 132,814,370 | 127,022,639 |
| 6/30/11 | 93,653,361 | 36,660,283 |  | 130,313,644 | 127,630,861 |
| 3/31/11 | 82,146,097 | 36,012,001 |  | 118,158,099 | 124,085,548 |
| 12/31/10 | 88,613,211 | 34,407,805 |  | 123,021,016 | 120,585,964 |
| 9/30/10 | 80,770,044 | 28,171,746 |  | 108,941,790 | 109,229,571 |
| 6/30/10 | 87,471,958 | 29,535,047 |  | 117,007,005 | 116,002,658 |


| 72.94\% | 110.03\% |
| :---: | :---: |
| 73.71\% | 112.12\% |
| 70.56\% | 110.38\% |
| 69.92\% | 109.73\% |
| 73.30\% | 114.19\% |
| 73.49\% | 113.65\% |
| 65.88\% | 104.17\% |
| 68.09\% | 107.11\% |
| 66.67\% | 105.53\% |
| 70.58\% | 108.82\% |
| 74.61\% | 109.19\% |
| 71.40\% | 105.34\% |
| 72.14\% | 104.16\% |
| 73.81\% | 104.56\% |
| 73.38\% | 102.10\% |
| 66.20\% | 95.22\% |
| 73.49\% | 102.02\% |
| 73.95\% | 99.74\% |
| 75.41\% | 100.87\% |


| 3/31/10 | 83,248,025 | 29,737,081 | 112,985,106 | 113,032,650 | 73.65\% | 99.96\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/09 | 82,167,239 | 29,292,412 | 111,459,651 | 113,641,408 | 72.30\% | 98.08\% |
| 9/30/09 | 80,770,044 | 28,184,451 | 108,954,495 | 109,229,571 | 73.95\% | 99.75\% |
| 6/30/09 | 80,440,846 | 27,337,935 | 107,778,781 | 107,978,437 | 74.50\% | 99.82\% |
| 3/31/09 | 78,338,290 | 25,475,546 | 103,813,836 | 108,000,454 | 72.54\% | 96.12\% |
| 12/31/08 | 76,738,877 | 23,442,697 | 100,181,574 | 112,558,709 | 68.18\% | 89.00\% |
| 9/30/08 | 74,988,014 | 22,609,654 | 97,597,668 | 102,790,541 | 72.95\% | 94.95\% |
| 6/30/08 | 75,575,427 | 22,025,144 | 97,600,571 | 102,966,359 | 73.40\% | 94.79\% |
| 3/31/08 | 73,132,284 | 21,233,912 | 94,366,196 | 101,594,882 | 71.98\% | 92.88\% |
| 12/31/07 | 73,079,498 | 20,605,172 | 93,684,669 | 100,722,604 | 72.56\% | 93.01\% |
| 9/30/07 | 68,937,901 | 19,817,621 | 88,755,522 | 92,902,619 | 74.20\% | 95.54\% |
| 6/30/07 | 67,733,103 | 19,951,131 | 87,684,234 | 95,361,877 | 71.03\% | 91.95\% |
| 3/31/07 | 63,108,011 | 20,102,526 | 83,210,537 | 95,793,246 | 65.88\% | 86.86\% |
| 12/31/06 | 56,508,967 | 20,404,291 | 76,913,258 | 93,689,948 | 60.31\% | 82.09\% |
| 9/30/06 | 55,734,115 | 20,256,528 | 75,990,643 | 90,425,190 | 61.64\% | 84.04\% |
| 6/30/06 | 58,470,388 | 20,139,504 | 78,609,893 | 91,204,026 | 64.11\% | 86.19\% |
| 3/31/06 | 58,209,332 | 19,434,807 | 77,644,139 | 96,525,885 | 60.30\% | 80.44\% |
| 12/31/05 | 56,263,236 | 19,360,752 | 75,623,988 | 97,626,666 | 57.63\% | 77.46\% |
| 9/30/05 | 52,400,577 | 19,552,990 | 71,953,567 | 93,281,015 | 56.17\% | 77.14\% |


| 6/30/05 | 51,435,278 | 18,878,251 | 70,313,528 | 93,752,400 | 54.86\% | 75.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3/31/05 | 52,803,233 | 16,838,020 | 69,641,254 | 95,885,846 | 55.07\% | 72.63\% |
| 12/31/04 | 50,332,049 | 16,487,507 | 66,819,556 | 94,127,203 | 53.47\% | 70.99\% |
| 9/30/04 | 52,157,911 | 14,744,193 | 66,902,104 | 92,961,953 | 56.11\% | 71.97\% |
| 6/30/04 | 52,604,262 | 14,818,288 | 67,422,550 | 91,835,084 | 57.28\% | 73.42\% |
| 3/31/04 | 52,763,309 | 12,591,138 | 65,354,448 | 94,157,662 | 56.04\% | 69.41\% |
| 12/31/03 | 55,210,364 | 12,731,861 | 67,942,225 | 94,373,903 | 58.50\% | 71.99\% |
| 9/30/03 | 54,357,445 | 11,044,636 | 65,402,081 | 92,736,334 | 58.62\% | 70.52\% |
| 6/30/03 | 56,175,972 | 8,274,342 | 64,450,314 | 93,856,548 | 59.85\% | 68.67\% |
| 3/31/03 | 58,294,612 | 5,030,946 | 63,325,558 | 92,907,156 | 62.75\% | 68.16\% |
| 12/31/02 | 59,776,589 | 3,460,843 | 63,237,432 | 96,908,633 | 61.68\% | 65.25\% |
| 9/30/02 | 62,024,891 | 1,989,836 | 64,014,726.3 | 91,662,375 | 67.67\% | 69.84\% |
| 6/30/02 | 62,598,090 | 1,267,995 | 63,866,084 | 90,355,598 | 69.28\% | 70.68\% |
| 3/31/02 | 62,212,553 | 1,398,945 | 63,611,498 | 85,107,194 | 73.10\% | 74.74\% |
| 12/31/01 | 62,049,115 | 704,763 | 62,753,878 | 85,128,586 | 72.89\% | 73.72\% |
| 9/30/01 | 61,797,199 | 451,800 | 62,248,999 | 84,289,220 | 73.32\% | 73.85\% |
| 6/30/01 | 63,512,159 | 499,200 | 64,011,359 | 84,508,143 | 75.16\% | 75.75\% |
| 3/31/01 | 61,829,387 | 380,000 | 62,209,387 | 85,575,581 | 72.25\% | 72.70\% |
| 12/31/00 | 60,388,051 | 318,500 | 60,706,551 | 86,654,731 | 69.69\% | 70.06\% |


| 9/30/00 | 59,956,117 | 212,600 | 60,168,717 | 86,629,399 | 69.21\% | 69.46\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/00 | 59,352,855 | 84,000 | 59,436,855 | 85,307,980 | 69.57\% | 69.67\% |
| 3/31/00 | 56,932,885 | 0 | 56,932,885 | 86,482,931 | 65.83\% | 65.83\% |
| 12/31/99 | 54,561,162 | 0 | 54,561,162 | 84,241,044 | 64.77\% | 64.77\% |
| 9/30/99 | 52,443,992 | 789,550 | 53,233,542 | 82,156,711 | 63.83\% | 64.80\% |
| 6/30/99 | 51,171,586 | 361,750 | 51,533,336 | 86,247,156 | 59.33\% | 59.75\% |
| 3/31/99 | 52,941,993 | 1,191,150 | 54,133,143 | 83,601,795 | 63.33\% | 64.75\% |
| 12/31/98 | 51,088,488 | 1,002,025 | 52,090,513 | 85,554,919 | 59.71\% | 60.89\% |
| 9/30/98 | 49,644,298 | 209,900 | 49,854,198 | 86,788,229 | 57.20\% | 57.44\% |
| 6/30/98 | 50,967,691 | 621,600 | 51,589,291 | 92,439,691 | 55.14\% | 55.81\% |
| 3/31/98 | 50,070,816 | 309,000 | 50,379,816 | 84,957,067 | 58.94\% | 59.30\% |
| 12/31/97 | 48,984,202 | 282,000 | 49,266,202 | 84,913,782 | 57.69\% | 58.02\% |
| 9/30/97 | 45,824,413 | 317,775 | 46,142,188 | 86,050,565 | 53.25\% | 53.62\% |
| 6/30/97 | 43,863,503 | 151,900 | 44,015,403 | 85,642,815 | 51.22\% | 51.39\% |

